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27 Resolve to Get Involved!
Dear Friends,

We are pleased and honored to share this annual report for the 2017-2018 fiscal year with you, our stakeholders and supporters here at Family Services of Westchester.

It showcases the many innovative programs your generosity has made possible as we strive to fulfill FSW’s mission of offering effective, timely, compassionate human services to the residents of Westchester County, NY.

This past year saw those service needs evolve rapidly, as our local communities grappled with challenges as diverse as serving an ever-expanding aging population, helping our returning veterans reacclimate to civilian life, and ensuring that our children and families have access to quality early childhood education and affordable mental health care.

FSW is grateful to you for endowing us with the staff and financial resources that let us step up and take action when those in need turn to us for help.

As we look to the future, we remain steadfast in our resolve to make a difference, right here at home. But we never lose sight of the fact that our ability to act on that resolve stems directly from your unswerving and generous financial and volunteer support.

So as you read through these pages, we hope you’ll feel proud of the difference you’ve made in the lives of your Westchester neighbors and inspired to accomplish even more together as we move forward.

Sincerely,

LISA COPELAND
Chair, Board of Directors

POLLY KERRIGAN
President & CEO
Family Services of Westchester is a private, nonprofit agency dedicated to providing a broad range of social and mental health services to support and strengthen Westchester County’s children, individuals, and families throughout every stage of their lives.
FSW PROGRAMS

ADULT CARE
Elder Abuse Prevention
Gatekeepers
Home Health Care
Livable Communities Connection
Maple House Enriched Housing
My Second Home
Partnership Innovation
Program for Older Adults
RideConnect
The White Plains Guest Home

EARLY CHILDHOOD
Babies Step Forward
Early Childhood Respite
Early Head Start
Early Step Forward
Head Start
Prime Time
Universal Pre-Kindergarten

HIV/AIDS SUPPORT
Camp Viva
Legal/Family Stabilization & Support

RESTORATIVE JUSTICE
Credible Messengers Initiative
EMERGE
Navigating Fatherhood
Project SNUG
REAL Parenting

STRENGTHENING FAMILIES
Children's Health Homes
Family Mental Health
Family Preservation Step Down
Family Strengthening
Intensive In-Home Family Preservation
Latino Connections
Mental Health Clinics

VETERANS SUPPORT
Vet2Vet
Veterans Outreach

YOUTH DEVELOPMENT
ADAPT
Adoption & Children’s Services
Big Brothers Big Sisters
Community Residences
Camp Success
Respite
Sleepy Hollow After School Program
The Sharing Shelf
Therapeutic Foster Care
Westchester County Youth Councils
Youth Forum
Youth Residences

FSW EXECUTIVE STAFF

Polly Kerrigan, LCSW, President & CEO
Geoffrey Barsky, Chief Financial Officer
Krister Willgren, Chief Information Officer
Sharifa Armorer, LCSW-R, Vice President, Compliance & Program Operations
Valerie A. Brown, Vice President, FSW Development & Programs & Executive Director, Big Brothers Big Sisters
Karen Fink, LCSW, Vice President, Clinical Services
Steve Riordan, Vice President, Senior Programs
Theresa Morgan, MS, SPHR, Senior Director, Human Resources & Administration
Carol Robinson, MS ED, Senior Director, Early Childhood Educational Programs
FSW BOARD OF DIRECTORS

OFFICERS
Lisa Copeland, Chair
Nicole Fleur Hazard, Vice Chair
Edward M. Foley, Jr., Vice Chair
Gary Zahakos, Treasurer
Alec Cecil, Secretary

DIRECTORS
Blakely Brodbeck
Leslie Chang
Ona Cohn
Barbara Ellsworth-Robinson
Nancy Lorraine Green
Howard E. Greenberg
Douglas J. McClintock
Les Rosenberg
Leah Sills
Brandon Steiner
Nicholas Wolff

FSW JUNIOR BOARD

OFFICERS
Staci Ramachandran, Chair
Niamh Alexander, Vice Chair & Treasurer
Kimberly Stein, Secretary
Ann Dirksen, Chair, Grants Committee
Jessica Gleason, Chair, Communications

DIRECTORS
Karen Beatty
Megan Brillault
Adam Goldsmith
Randi Gray
Josh Greenblatt
Monique Kandel
Alena Kuprevich
Julie Laughter
Danielle Marino
Weezie Mullaly
Teresa Panagos
Patty Surak
LICENSES, ACCREDITATIONS, AFFILIATIONS & MEMBERSHIPS

LICENSES
New York State Office of Mental Health for Mental Health Clinics
New York State Office of Mental Health for Community Residences
New York State Department of Health for Home Health Care
New York State Department of Health for Adult Homes
New York State Department of Health for Enriched Housing for Older Adults
New York State Department of Education for Special Education Services
New York State Office of Children and Family Services for Residential (Group) Homes
New York State Office of Children and Family Services for Therapeutic Foster Care
New York State Office of Children and Family Services for Early Childhood Education
New York State Office of Children and Family Services for After School Programs
FSW is an authorized child placement agency with the state of New York. Our letter of good standing is issued by the Office of Children and Family Services. We are also a Supervised Provider under the Hague Convention.

ACCREDITATIONS
Better Business Bureau
Council on Accreditation

AFFILIATIONS/MEMBERSHIPS
American Association of Service Coordinators
Big Brothers Big Sisters of America
Business Council of Westchester
Child Care Council of Westchester
Coalition of Behavioral Health Agencies
Collaborative for Children and Families
Health Care Compliance Association
National Council of Behavioral Health
New York Council of Nonprofits, Inc.
New York State Adult Day Services Association, Inc.
New York State Association of Family Service Agencies
New York State Head Start Association
New York State Health Care Providers Association
Nonprofit Westchester
Westchester County Adult Day Services Coalition
Westchester County AIDS Council
Westchester County Association
Westchester County Coalition on Elder Abuse
Westchester County Geriatric Mental Health Coalition

FSW LOCATIONS

MAIN/CORPORATE OFFICE
2975 Westchester Avenue
Suite 401
Purchase, NY 10577
914-937-2320
914-937-3183 fax

HASTINGS-ON-HUDSON CLINIC
78 Main Street
Hastings-on-Hudson, NY 10706
914-274-8334

MY SECOND HOME
95 Radio Circle Drive
Mount Kisco, NY 10549
914-241-0770

MOUNT VERNON CLINIC
6 Gramatan Avenue
Suite 401
Mount Vernon, NY 10550
914-668-9124
914-668-0940 fax

PELHAM CLINIC
507 Fifth Avenue
Pelham, NY 10803
914-738-1728
914-738-7221 fax

PORT CHESTER CLINIC
One Gateway Plaza
3rd Floor
Port Chester, NY 10573
914-240-2241

SLEEPY HOLLOW CLINIC
239 North Broadway
Sleepy Hollow, NY 10591
914-631-2022
914-909-5250 fax

WHITE PLAINS CLINIC
11 South Broadway
White Plains, NY 10606
914-948-8004

THE LANZA CENTER FOR ALL AGES
106 North Broadway
White Plains, NY 10603
914-422-8100

YONKERS CLINIC
20 South Broadway
Yonkers, NY 10701
914-964-6767
914-964-8282 fax
FSW BY THE NUMBERS
How FSW Makes a Difference in Westchester

RESIDENTS SERVED 30,000+
FSW serves more than 30,000 residents of Westchester County each year

PROGRAMS 45
that strengthen Westchester by lending a helping hand to families and children in need

MENTAL HEALTH CLINICS 7
where every Westchester resident can receive top quality, walk-in, affordable care

IMPACT $.90
of every dollar went directly to FSW’s programs to serve those in need last year

HELP US HELP WESTCHESTER!
Find out how YOU can make a difference at www.fsw.org!
FSW IN THE NEWS
Awards & Highlights of 2017-2018

SEPT. 2017: The Westchester County Business Journal names FSW’s CFO Geoffrey Barsky (second from left) one of Westchester’s top CFOs.

AUG. 2017: The family of FSW co-founder Irwin M. Stein places a brick in his memory to launch My Second Home’s Buy-a-Brick campaign.

AUG. 2017: Yankee Hall of Fame pitcher Mariano Rivera pitches in to help FSW collect supplies for hurricane-ravaged Puerto Rico.

AUG. 2017: R.E.A.L. Parenting graduates its first class in a ceremony at Playland.

OCT. 2017: FSW board member Brandon Steiner is honored as an Innovator by the Feminist Press at the 2017 Feminist Power Awards.

NOV. 2017: Comedian Jay Leno and singer Norm Lewis headline Big Brothers Big Sisters of FSW’s award-winning The Really Big Show fundraiser.

DEC. 2017: FSW board member Nicholas Wolff is inducted into the Westchester Senior Hall of Fame for his tireless volunteer work with FSW’s RideConnect program.
It was truly a stellar evening at the Glen Island Harbour Club as Star Gala 2018 honored Fred Schwam, William Handelman and his late wife Helene, foster parents Martha and Bernice Kennedy, motivational former NY Yankee Jim Abbott, and FSW's retiring President & CEO Susan B. Wayne.

From cocktails and the silent auction to dinner and the paddle raise, the night inspired us all and we are very grateful to YOU, our wonderful supporters.
1. William Handelman accepts the Making a Difference Award from Alisa Kesten on behalf of himself and his late wife Helene.
2. Fred Schwam receives the Lifetime Leadership Award from Tony Lembeck.
3. Retiring FSW President & CEO Susan B. Wayne (R) receives the Distinguished Service Award from Liz Mark.
4. Former NY Yankee Jim Abbott receives the Community Service Award from FSW board member Brandon Steiner.
5. Members of the FSW board of directors with Acting FSW President & CEO Polly Kerrigan.
7. FSW board member Leslie Chang with husband Geoffrey and friends.
9. FSW board chair Lisa Copeland and husband Jordan.
10. Emcee Tara Rosenblum of News Channel.
11. The silent auction.
12. The paddle raise.
14. Honorees Martha and Bernice Kennedy with their foster son Matthew Grimsley.
15. Star Gala Award.
16. FSW board member Les Rosenberg and wife Sybil.
17. Board member Leah Rozenfeld Sills with family.
18. Polly Kerrigan with Big Brothers Big Sisters Executive Director Valerie Brown.
19. Honoree Fred Schwam, son Chad, and wife Sam.
21. Supporters Jeffrey Landsberg (R), wife Susan Rubin Landsberg, and son Willy.
22. FSW board member Howard Greenberg and wife Susan.
24. Tony Lembeck with FSW board member Barbara Robinson.
25. Tara Rosenblum welcomes the crowd.
OUR 45 PROGRAMS AT A GLANCE

FSW PROGRAM OVERVIEW

45 FSW programs = 1 stronger, happier Westchester!

ADULT CARE
Helping older adults stay healthy, vital, and connected to their loved ones & communities

EARLY CHILDHOOD
Helping give infants and children the best possible start in life through education

HIV/AIDS SUPPORT
Helping individuals and families combat the isolation and stigma of HIV/AIDS

RESTORATIVE JUSTICE
Helping formerly incarcerated men and women build new life and career skills

STRENGTHENING FAMILIES
Helping Westchester’s families weather crisis situations and come out stronger

VETERANS SUPPORT
Helping Westchester’s vets reconnect with family, community, and opportunity

YOUTH DEVELOPMENT
Helping Westchester’s youth overcome challenges to achieve their potential
ADULT CARE

Helping older adults stay healthy, vital, and connected to their loved ones & communities

Elder Abuse Prevention: Works with adults ages 50+ to provide family interventions, peer support, information and referrals.

Gatekeepers: Assists older adults living independently, who may be at risk for mental health issues and would benefit from case management.

Home Health Care: Provides one-on-one companionship and personal care such as meal preparation, light housekeeping, shopping, and laundry to those who reside in their homes.

Livable Communities Connection: A regionally coordinated network of people and agencies concerned with seniors and aging-related issues.

Maple House Enriched Housing: An assisted living program for the physically frail elderly and the disabled.

My Second Home: An intergenerational social adult day program which offers older adults a safe, supervised home-like environment with wellness activities, personal care, excellent nutrition, and transportation.

Partnership Innovation Program for Older Adults: Brings mobile outreach, offsite services, and tele-health consultations to Westchester's older adults.

RideConnect: An information, referral, and volunteer transportation program serving older adults throughout Westchester County.

The White Plains Guest Home: A unique residential program for mentally ill adults that provides 24-hour supervision, meals, medication, monitoring, laundry services, and light housekeeping.
EARLY CHILDHOOD

Helping give infants and children the best possible start in life through education

Babies Step Forward: Provides mental health services to very young children (birth to age 3) and their families through three Westchester County childcare centers and 12 family providers.

Early Childhood Respite: Provides in-home parenting support, promotes and models healthy communication, and helps build positive parent/child relationships.

Early Head Start & Head Start: Fosters the development and well-being of preschoolers from low-income families.

Early Step Forward: Provides mental health assessments, consultations, and individually tailored interventions to children enrolled in FSW’s Port Chester childcare centers and their families.

Prime Time: A special education program for school children with developmental and/or learning disabilities that offers a full range of diagnostic, remedial, and preventative services.

Universal Pre-Kindergarten: A New York State Department of Education program that serves 4-year-old preschooleers who will be entitled to attend White Plains City Schools when they reach kindergarten age.
HIV/AIDS EDUCATION AND SUPPORT

Helping individuals and families combat the isolation and stigma of HIV/AIDS

Camp Viva: A five-day sleepaway camp held each August, in Rhinebeck, NY. Camp Viva is the highlight of a year-round FSW program for children, families and individuals affected by, or infected with, HIV/AIDS.

Legal & Family Stabilization & Support: A legal and supportive services program to assist families affected by HIV/AIDS in creating future plans to address issues of family stability and transitions to newly blended households.
RESTORATIVE JUSTICE

Helping formerly incarcerated men and women build new life and career skills

EMERGE: Gives incarcerated mothers the life and career skills they need to successfully transition back to their families and communities.

Navigating Fatherhood: Works with young incarcerated fathers at the Westchester County Jail to give them the life and parenting skills they need to return to their homes as capable, responsible father figures.

Project SNUG: FSW’s Mount Vernon SNUG (guns spelled backwards) program is one of 11 community-based outreach programs funded by the New York State Division of Criminal Justice Services. The SNUG model is based on Chicago’s success in reducing street violence by treating guns as a public health epidemic to be combatted by reducing “contagion.”

REAL Parenting: Provides previously incarcerated non-custodial parents who are behind on their child support with the job placement, parenting skills, and financial literacy resources they need to get out of debt, stay out of debt, and meet their family financial commitments.
STRENGTHENING FAMILIES

Helping Westchester's families weather crisis situations and come out stronger

Children’s Health Homes: The FSW care management staff develops and implements patient-centered comprehensive plans of care, in partnership with additional service providers and parents, guardians, or caregivers.

Family Mental Health: Social workers, psychologists, and psychiatrists provide individual, family, and group counseling services, along with medication management when needed, through clinics in Hastings-on-Hudson, Pelham, Port Chester, Mount Vernon, Sleepy Hollow, White Plains, and Yonkers.

Family Preservation Step Down: Offers short-term services designed to keep children safe by improving parenting and family functioning when families are in crisis.

Family Strengthening: A crisis intervention program offering intensive in-home support to children and their families, with the goal of avoiding hospitalizations, school suspensions, and out-of-home placements.

Intensive In-Home Family Preservation: Provides immediate crisis intervention and stabilization for families with one or more children at imminent risk of placement into foster care.

Latino Connections: Provides socialization and support groups for Latino parents to help them make the transition to a new environment and relieve the stress of acculturation.
VETERANS SUPPORT

Helping Westchester's vets reconnect with family, community, and opportunity

Veterans Outreach: This broad and comprehensive program links our veterans to services that promote both independence and reacclimation to their communities. FSW assists veterans with advocacy services related to housing, legal assistance, education, and benefit claims, as well as providing opportunities for continued service and guidance through the employment search process. Veterans Outreach also provides direct care and support through counseling for homeless vets, children's services, elder services, and family support.

Vet2Vet: This program is led by service members and veterans for service members and veterans, and has no affiliation with the VA system or the Federal government. Participation is free, anonymous, and confidential. Each Vet2Vet gathering provides a place for service members and veterans to network with each other in a safe and non-judgmental environment. Caregivers, family, spouses, and children also receive opportunities for peer-to-peer interaction through social events or bi-weekly groups.
YOUTH DEVELOPMENT

Helping Westchester's youth overcome challenges to achieve their potential

**ADAPT:** Focuses on teen/parent mediation with families experiencing conflict such as truancy, school suspensions, or out-of-control behaviors.

**Adoption and Children’s Services:** Fully licensed by New York state to offer a full range of adoption services, from consultations about adoption options to post-placement supervision.

**Big Brothers Big Sisters:** Strives to help children realize their potential through professionally supported one-on-one mentoring relationships that operate under a Big/Little model, matching adult volunteers (Bigs) with children, ages 7-17 (Littles).

**Community Residence:** An OMH-licensed residential setting for adolescent boys diagnosed with a Severe Emotional Disturbance (SED).

**Camp Success:** Camp Success is a seven-week mobile summer day program for youngsters, ages 5-17, that uses social workers, teachers, and trained recreation specialists for supervision.

**Respite:** Supports families with severely emotionally disturbed (SED) children, ages 5-17, by providing the youth with therapeutic activities designed to develop their self-esteem and social skills, while giving their families a break from the demands of round-the-clock caregiving.

**Sleepy Hollow Middle School After School Program:** The program provides opportunities and experiences to enhance participating students' academic performance, social-emotional well-being, and growth.
**YOUTH DEVELOPMENT**

*Helping Westchester's youth overcome challenges to achieve their potential*

**Therapeutic Foster Care:** Provides children with stable environments in the homes of trained and qualified therapeutic foster parents where the children can develop the skills they need to succeed at home, in school, and in the community.

**The Sharing Shelf:** Collects new and gently used clothing for infants, children, and teens which is then distributed to low-income children at no cost.

**Westchester County Youth Councils:** A youth advocacy program that empowers pre-teens and teens to become active voices about important Westchester County issues.

**Youth Forum:** A peer-driven initiative, where participants provide support for each other and "Knowledge Nights" offer information and resources that foster independence.

**Youth Residences:** FSW owns and operates two youth residences in White Plains, one for boys and one for girls, which provide support for teens in crisis and give them a safe and nurturing environment to live in while finishing school.
# STATEMENT OF ACTIVITIES

*Income Statement for 7/1/17 through 6/30/18*

## OPERATING SUPPORT & REVENUE

**SUPPORT**
- Contributions $1,799,271

**REVENUE**
- Government and Other Grants $9,042,43
- Program and Client Fees $12,932,523
- Other $32,341
  
**TOTAL REVENUE** $22,007,295

**TOTAL OPERATING SUPPORT AND REVENUE** $23,806,566

## OPERATING EXPENSES

**PROGRAM SERVICES**
- Youth Services $4,731,908
- Family Mental Health $7,100,463
- Elder Services $3,150,707
- Home Care Services $1,038,055
- Education Services $4,780,466
  
**TOTAL PROGRAM SERVICES** $20,801,599

**MANAGEMENT AND GENERAL** $2,008,674

**FUNDRAISING** $522,296

**TOTAL OPERATING EXPENSES** $23,332,569

**CHANGE IN NET ASSETS FROM OPERATIONS** $473,997

## NON-OPERATING ACTIVITIES

- Investment Income (Loss) $30,051
- Unrealized (Loss) Gain on Interest Rate Swap $47,960
- Change in Value of Beneficial Interest in Trust $(299)
- Depreciation and Amortization $(399,283)
- Reserve for Contingency $(75,000)
  
**TOTAL NON-OPERATING ACTIVITIES** $(396,571)

**CHANGE IN NET ASSETS** $77,426

**NET ASSETS - BEGINNING OF YEAR** $2,244,942

**NET ASSETS - END OF YEAR** $2,322,368
REVENUE & EXPENSES AT A GLANCE

OPERATING SUPPORT & REVENUE
- Contributions / $1,799,271
- Government & Other Grants / $9,042,431
- Program & Client Fees / $12,932,523
- Other / $32,341

OPERATING EXPENSES
- Youth Services / $4,731,908
- Family Mental Health / $7,100,463
- Elder Services / $3,150,707
- Home Care Services / $1,038,055
- Education Services / $4,780,466
- Management & General / $2,008,674
- Fundraising / $522,296
Your support means so much to all of the individuals, families, and children of Westchester County whose lives you help transform through your generous donations. Listed below are all donations received between July 1, 2017 and June 30, 2018. We have done our best to ensure that all of your contributions are included, and sincerely apologize for any omissions or errors.

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<td>Christina and William W. Staudt</td>
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